

TRAINING BROCHURE

Leadership skills for architects and other technical leaders training



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Leadership skills for architects and other technical leaders

Price: € 3,200 excl. VAT *

Duration: 2 times 2 days (incl. 2 evenings)

Contact: training@hightechinstitute.nl, +31 85 401 3600

Score: 8.8 ★★★★★☆

Pitch: <https://youtu.be/g3bneWWQUxc>

Intro

You're skilled at developing technology and guiding projects. But knowing the right direction to take is one thing – getting all the stakeholders to buy in is another. And it's a vital skill: if you aren't able to get everyone aligned, you might spend your precious time arguing, eventually even implementing the wrong solutions. It's a short step from there to unnecessary costs and frustration. You want to make sure that doesn't happen. As a technical leader, you need to steer both the project and the company in the right direction. To do that, you must be able to convince stakeholders, influence without authority and exhibit personal leadership. You'll learn how to do all these things in our four-day program (split into 2 two-day sessions), specifically designed for architects, head engineers, and project leads who want to increase their impact.

This training is available for open enrollment as well as for in-company sessions.

Objective

How do you effectively structure a project and guide its stakeholders in the absence of direct authority? How do you transform resistance into buy-in? You do it by developing three key qualities: insight into your organization, a deep understanding of the different interests involved, and the skill to concretely affect them.

The course covers the following topics:

- The key traits of the technical leader's role;
- Knowing your stakeholders ("step into the shoes of..");
- Communication essentials;
- Effective meetings with multiple stakeholders;
- Personal leadership;
- Influencing without authority;
- Personal action plan.

Target audience

This in-depth course is designed for technology professionals engaged in complex system development.

Certification

Participants will receive a High Tech Institute course certificate for attending this training.

Course leader

[Jaco Friedrich MSc](#)

Trainers

[Claus Neeleman MSc](#)

[Kees Rijssenbeek](#)

[Robbert Wolff](#)

** Prices are subject to change. Price correction will be applied at the end of the year.*

Keep me posted



Program

Block 1 - Day 1 (9:00 – 21:00 including lunch and dinner)

- The key traits of the technical leader's role;
- Knowing your stakeholders (“step into the shoes of ...”);
- Communication essentials.

Block 1 - Day 2 (9:00 – 17:00 including lunch)

- Effective meetings with multiple stakeholders;
- Transform resistance into buy-in.

A couple of weeks in between block 1 and 2 to apply, practice and experience the obtained knowledge and skills.

Block 2 - Day 1 (9:00 – 21:00 including lunch and dinner)

- Personal leadership;

Block 2 - Day 2 (9:00 – 17:00 including lunch)

- Influencing without authority;
- Personal action plan.

Methods

Action learning, lectures, exercises, discussions, role-plays.

The program provides a theoretically sound foundation, then turns it into practical action using participants' specific, real-world situations. As a result, you can apply what you've learned the very next day. At the end of the course, you'll have a complete personal action plan to take forward.

Before the course begins, you'll carry out a mini 360-degree survey, asking your colleagues what they feel are your strong and weak points as a communicator. During the course, we'll use this feedback as the personal basis from which you'll start learning.

Frequency

4 times per year

More information



About Claus Neeleman and leadership skills for technical experts

About Claus Neeleman and the role of leadership in the high-tech sector

Trainer Claus Neeleman notices increased awareness on the importance of strong leadership in the tech world.

[Watch video](#)



Podcast (NL) with Jaco Friedrich about his career and developing soft skills & leadership trainings for technology professionals.


[Listen podcast](#)

Read the interview:

A portrait of Jaco Friedrich, a man with grey hair and glasses, wearing a dark suit and white shirt. He is looking directly at the camera with a slight smile.

Program manager Jaco Friedrich about communicating in the high tech working space

"Architects have a lot of responsibility, but no formal power. That's why leadership skills are most important."

A portrait of Jaco Friedrich, a man with grey hair and glasses, wearing a dark suit and white shirt. He is looking directly at the camera with a slight smile.

Program manager Jaco Friedrich about strong leadership skills and good communication

"To really make the jump to become a leader, you have to find ways to create headspace."

A man with a beard and glasses, wearing a dark blue polo shirt, is sitting at a desk in a modern office. He is looking at a laptop screen. There are multiple monitors on the desk, and the background shows other office desks and windows.

Former participant Miguel Barros about his findings from the training

"We want to have project leads that can do the technical things, but also have good people skills and can support their team."

- I found the online format through virtual classroom very positive. Despite no actual contact with others in “real world”, it felt like we were all there talking to each other. I actually did not feel any difference and I did not feel like I missed something doing the course this way (ok, maybe despite the talks we would have at the coffee machine). This is even more true knowing that the course was very interactive and not a traditional “lecture-like” style. It simply worked for me. > Kasia Nowak , Nexperia
- "I can say very easily, this was way the best soft training I've ever attended. Thank you so much for the content and the hard work you've put into it." > Yigit Erkoca , Thermo Fisher Scientific
- 'Good training, not all theory but also practice! Great! Also trainer really great and he made the theory interesting.' > Giovanni Mariotta – Thermo Fisher Scientific
- 'You learn a lot about many techniques which are applicable. Also, teacher adapts the content very easily and effective to the needs of the participants.' > Salvador Almagro Frutos – Microsure
- "Very good, intensive but was able to keep up with the pace. Good approach regarding the 2 modules." > Niels Beekman – Thales